



Korean Customers Projects & Engineering Liaison

We are looking for a **Korean Customer Project & Engineering Liaison** to act as a key connector between Zanini and our Korean Automotive customers.

This role plays a critical part in ensuring **effective communication, coordination, and understanding** between internal teams and customer R&D departments on a global scale. You will contribute directly to the success of Zanini's Korean business by supporting project alignment, anticipating risks, and strengthening customer relationships.

Key responsibilities

- Act as the **main contact point** for Korean customers R&D/Development Teams
- Facilitate internal understanding of **Korean customer structure, processes, and expectations**
- Support internal decision-making by analysing ongoing projects (development & industrialization phases)
- **Anticipate and manage potential issues** with customers, ensuring proactive communication
- Coordinate cross-functional teams across regions (Engineering, Quality, Purchasing, Sales, etc.)
- Organize and lead:
 - Annual technical meetings in Korea
 - Global semi-annual project alignment meetings
- Support the Sales & Marketing team with insights and reporting

What we are looking for

- Bachelor's or Master's degree in Business Administration, Industrial Engineering or similar.
- Minimum **3 years of experience** in Sales activities, Trading, Business Consultancy or Engineering, Technical sales or similar roles.
- Strong understanding of:
 - Korean corporate and business culture
 - Automotive industry
- Good understanding of Korean customers, especially those that are industrial and International.
- Languages: Korean (fluent), English (full professional proficiency) and Spanish (medium level).

- Excellent communication and cross-functional coordination skills.
- High level of initiative, autonomy, and self-motivation.
- Strong customer focus and commitment to achieving results.
- Ability to manage multiple priorities and perform effectively under pressure and deadlines.

If you are interested in this opportunity and meet the above requirements, please send your CV to ccheong@zanini.com We look forward to hearing from you.