

# Job Description

Founded in the year 2009, Neolith TheSize Surfaces is a young company with a great vocation for exporting and its directors' more than 40 years of experience in the natural stone sector.

In 2010, it launched its first slab under the Neolith® brand onto the market aiming to provide an innovative response to the architecture and interior design sectors. It was a new type of material with extraordinary characteristics which is appropriate for interiors and exteriors. Since then, TheSize has been consolidating itself in the world market with the Neolith® product as the pioneer and leading Sintered Stone Surface in its sector.

More recently, in the year 2014, TheSize launched Granith®, its new product line comprised of a collection of 12 natural granites in different finishes which is so singular and elegant, it transforms atmospheres into pure and exotic spaces with great visual force.

Thus, TheSize is reinforcing its passion for natural materials by presenting two major product categories: Neolith®, 100% natural Sintered Stone Surfaces and Granith, its select range of Natural Granites.

<https://www.neolith.com/en/about-neolith/>

In our Asian Market, under APAC General Manager instructions, Neolith Group joins

## **SALES ACCOUNT MANAGER (SouthKorea)**

**Full time/permanente contract.**

### **Main Responsibilities:**

Promoting the company's products after communicating with in-store management and marketing teams.

- Implementing sales goals and communicating them to key individuals.
- Preparing sales reports and submitting them to senior management.
- Communicating with local promoters to determine their needs.
- Promptly responding to customer requests.
- Collecting customer feedback as well as market research.
- Traveling to potential and existing customers within an assigned sales area to present company proposal offers and build brand awareness.
- Utilizing outbound telephone calls, email communications, and face-to-face meetings with customers to close sales.
- Developing and sustaining long-term relationships with customers

Interested candidates, please apply through: [e.delossantos@neolith.com](mailto:e.delossantos@neolith.com) (Talent Acquisition Manager)