

Chinese as a Sales Manager in China

Leading Company of premium Iberian Pork Products in Spain is been developing a plan to enter into China Market.

We have an outstanding challenge for a Chinese person in charge of Market prospection, Sales network development and Sales management in China (Main Cities or regions TIER 2,3 or 4). He or She should speak English or Spanish. He/She will be working closely with management to coordinate sales for the Chinese Market. This role requires excellent attitude, open-minded and sales skills.

Requirements:

- Based in China (TIER 1, 2, 3 o 4 cities).
- Knowledge of English or Spanish (working level).
- Experience in sales.
- Dynamism and ability to communicate.
- Experience in food industry.
- Initially it could be Part time.
- Ability to travel around China and to Spain.
- Nice to have skills in sales in premium international food products.

Responsibilities:

- Market prospection, Sales network development and Sales management.

Qualifications:

- Proven experience in Sales.
- Excellent communication skills.
- Must be a team worker and have a positive attitude, initiative and proactive attitude in problem-solving.

Type of contract:

- Initially could be part time or full time. In second phase it will be full time.
- Salary to be negotiated: fix salary + sales commission.

Supervised by Export Director located in Spain.

Curriculum should be sent to this email : agency@onexiexie.com – www.onexiexie.com